

State of California Employment Training Panel

Arnold Schwarzenegger, Governor

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Employment Training Panel Awards Over \$28 Million To Train California Workers

SACRAMENTO – The California Labor and Workforce Development Agency's Employment Training Panel (ETP) awarded over \$28 million in job training funds to improve the skills of 20,920 California workers for quality positions. The Panel's investment in training demonstrates a strong commitment to industry sectors comprising California's economic base and focuses on priority industries identified in ETP's Strategic Plan (www.etp.ca.gov/doc/stratplan07-08).

Training was approved primarily for companies in sectors that include advanced manufacturing, healthcare, aerospace, transportation logistics, bio-technology, food processing, and green technology.

ETP's investment in the fast-growing green technology industry are reflected in the job training contracts awarded to Pilkington North America, Inc., based in Lathrop, and Green *Plumbers* USA, based in Sacramento. Pilkington North America, Inc., a manufacturer of high quality glass products, will train incumbent workers to allow the company to utilize new equipment and processes to move into the production of highly specialized glass for the solar panel industry. Training will focus on building employee skills necessary for new equipment operation and to make positive and lasting changes in work processes with the goal of improving efficiency and exceeding quality standards.

Green *Plumbers* USA, an industry training organization that provides up-to-date industry skills and high-quality job opportunities for its trainees, will train journey-level plumbers in new installation and repair techniques for working with environmentally friendly plumbing materials.

"Our goal is to train and deploy a 'green army' of plumbers to promote the benefits of water conservation and the reduction of GHG emissions," said Stephen Lehtonen, Managing Director of Green *Plumbers USA*. "ETP job training funds will support our efforts to save the consumer money and protect our environment as well."

For more information regarding Green *Plumbers* USA, contact Bill Lehtonen, Director of Educational Outreach, at 1/888-929-6207.

ETP also maintains a strategic focus on the state's more traditional industries and small businesses. Funding was approved for the National Tooling and Machining Association (NTMA) Training Centers of Southern California to train and place current and former unemployment insurance recipients in jobs in the machine trades, and to assist small employers, the infrastructure that supports the manufacturing sector in California, in upgrading the skills of their incumbent workers in machining, tooling and manufacturing jobs.

Additionally, the Panel awarded job training funds to Khuu's, Inc., a Santa Clara County small business that serves the optical, telecommunications, semi conductor and electronic industries. ETP funding will help the company avoid potential layoffs by making the business more competitive to retain current customers and attract more business based on improved frontline leadership, enhanced technical skills, and greater quality controls

ETP is a business and labor supported state agency that assists employers in strengthening their competitive edge by providing funds to partially off-set the costs of job skills training that is necessary to maintain high-performance workplaces. California's ETP is a performance-based program, providing funds for trainees who successfully complete approved training programs and are retained in well-paying jobs for a specific period of time.

The program is funded by the Employment Training Tax paid by California employers, and targets firms threatened by out-of-state and international competition. Since its inception in 1983, the ETP program has provided close to \$1.1 billion to train 720,000 workers in approximately 75,000 California companies. Employers match training funds awarded through ETP contracts, making these projects true public-private partnerships.

To view copies of the proposals considered by the Panel at its most recent meeting, visit the ETP website at http://www.etp.ca.gov/packets.cfm. For more information about the ETP program, please visit www.etp.ca.gov, or call 916-327-5261.

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EMPLOYMENT TRAINING PANEL CONTRACTS APPROVED

October 17, 2008

Contractor**	City/County	Contract Amount	
SAN FRANCISCO BAY AREA			
Ampro ADLINK Technology, Inc.	Santa Clara	\$	41,040
Ariba, Inc.	Santa Clara	\$	224,460
Brocade Communications Systems	Santa Clara	\$	874,800
Delphon Industries, L.L.C.	Alameda, San Diego	\$	98,262
Engineering & Testing Services, Inc.	Alameda, San Diego, Orange Riverside, San Bernardino Sacramento, Sonoma	\$	221,400
Fong Brothers Printing, Inc.	San Francisco, San Mateo	\$	74,520
FullBloom Baking Company, Inc.	Alameda	\$	51,120
Genesis Engineering Services, Inc.	Santa Clara	\$	64,480
Group 4 Architecture Research and Planning, Inc.	San Mateo	\$	8,448
Ixia	Santa Clara, Los Angeles	\$	399,600
Khuu's, Inc.	Santa Clara	\$	25,792
Lockheed Martin Space Systems Company	Santa Clara, Santa Cruz	\$	508,950
Natural Selection Foods L.L.C., dba Earthbound Farm	San Benito, Monterey	\$	173,160
Ross Engineering Corporation	Santa Clara	\$	17,472
Wolfe Video, L.L.C.	Santa Clara	\$	53,560
SAN DIEGO REGION			
American Electronic Resource, Inc.	Orange	\$	22,264
Architects Orange	Orange	\$	68,728
Caseworx, Inc.	San Bernardino	\$	43,264
CoxCom, Inc.	Orange	\$	612,000
EBTA Architects, Inc.	Orange	\$	30,976
General Dynamics NASSCO	San Diego	\$	612,000
GreSean Industries, Inc.	Orange	\$	62,400
Harbor Packaging, Inc.	San Diego	\$	73,800
Hayden Industrial Products, L.L.C.	Riverside	\$	146,146
Icon Identity Solutions, Inc.	San Bernardino	\$	11,520
Lightworks Optics, Inc.	San Diego, Orange	\$	60,632
Lindy Office Products, Inc.	Orange	\$	54,120
Liquid Container	San Bernardino	\$	69,120

LPA, Inc.	Orange	\$ 252,525
LSI Products, Inc., dba ProArmor	Riverside	\$ 59,280
PC Specialists, Inc., dba Technology Integration Group	Orange, San Diego	\$ 200,646
Ring Container Technologies, Inc.	San Bernardino, San Joaquin	\$ 57,420
Solar Link Technologies, Inc.	San Bernardino	\$ 74,520
The Attivo Group, Inc.	Orange	\$ 12,480
Toshiba America Electronic Components, Inc.	Orange, San Diego, Santa Clara	\$ 99,360
Universal Health Services of Rancho Springs, dba Southwest Healthcare System Auxiliary	Riverside	\$ 458,382
VanDorpe Chou Associates	Orange	\$ 57,720
Williams Furnace Company	San Bernardino	\$ 521,730
SOUTHERN CALIFORNIA REGION		
AHMC Healthcare, dba Greater El Monte Hospital	Los Angeles	\$ 367,200
Biosphere Industries, L.L.C.	Santa Barbara	\$ 17,160
Coated Fabrics Company	Los Angeles, Orange	\$ 74,620
COHR, dba Masterplan	Los Angeles	\$ 374,625
CTSI Logistics, Inc.	Los Angeles	\$ 74,880
Decore-Ative Specialities, Inc.	Los Angeles, Sacramento	\$ 858,240
DENSO Sales California, Inc.	Los Los Angeles	\$ 96,900
El Clasificado	Los Angeles	\$ 36,938
Gold Crown Electronics, Inc.	Los Angeles	\$ 20,280
Hallmark Metals, Inc.	Los Angeles	\$ 38,480
International Paper Company, dba Kirk Paper	Los Angeles, San Diego, Sacramento, Alameda	\$ 72,900
IRIS International, Inc.	Los Angeles	\$ 74,880
Jewish Vocational Services, Los Angeles	Los Angeles	\$ 198,935
KS Industries LP	Kern	\$ 504,000
Lindamar Industries, Inc.	San Luis Obispo	\$ 41,496
Lortz & Son Mfg Co.	Kern	\$ 401,004
Mar Engineering	Los Angeles	\$ 65,286
Medway Plastics Corporation	Los Angeles	\$ 74,100
North American Scientific, Inc.	Los Angeles, Orange	\$ 72,488
NTMA Training Centers of Southern California	Los Angeles, Orange, Ventura, Riverside, San Bernardino	\$ 3,426,250
Pactiv Corporation	San Bernardino, Los Angeles, Kern, Fresno, Tehama	\$ 650,988
Postcard Press	Los Angeles	\$ 158,522
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Reinhold Industries, Inc.	Los Angeles	\$ 103,500

Santa Clarita Community College District	Los Angeles	\$ 471,420
Severn Trent Services, Inc.	Los Angeles	\$ 156,870
Sweet People Apparel, Inc.	Los Angeles	\$ 74,008
Synectic Solutions, Inc.	Ventura	\$ 63,232
W Machine Works, Inc.	Los Angeles	\$ 149,500
Xerox Corporation	Los Angeles	\$ 332,750
SACRAMENTO REGION		
Advance Data Communications, Inc.	San Joaquin	\$ 7,920
Alpha Research & Technology, Inc.	El Dorado	\$ 72,800
Auburn Printers, Inc.	Placer	\$ 46,800
Assembly Masters Ltd.	Contra Costa	\$ 24,960
MedicAlert Foundation	Stanislaus	\$ 49,500
Berberian European Motors	San Joaquin	\$ 55,000
KRM Risk Management Services, Inc.	Fresno	\$ 61,600
Certified Coatings Company	Contra Costa	\$ 41,340
ConAgra Foods, Inc.	Fresno	\$ 1,183,608
Fresno Truck Center	Sacramento, San Joaquin, Fresno, Kern	\$ 341,250
GNI Waterman LLC, dba Waterman Industries	Tulare	\$ 142,560
Green Plumbers USA	Sacramento, Orange, Los Angeles	\$ 197,117
Jacob Moss, Inc., dba Moss ElectricalContracting	Sacramento	\$ 28,080
Kokatat, Inc.	Humboldt	\$ 44,064
Majck Services Inc., dba Stanley Steamer	Snoma	\$ 8,448
MJ Avila Company, Inc.,	Fresno	\$ 14,144
Northern Video Systems, Inc.	Placer	\$ 101,250
Organic Mattresses, Inc.	Sutter	\$ 21,060
Pilkington North America, Inc.	San Joaquin	\$ 131,760
PT Systems, Inc.	Contra Costa	\$ 43,524
Ramar International Corporation	Contra Costa	\$ 38,304
Recycling Industries, Inc.	Sutter	\$ 15,600
Redwood Empire Electrical Training Trust	Sonoma, Mendocin, Marin, Lake Del Norte, Humboldt	\$ 73,380
Sears Logistics Services, Inc	San Joaquin	\$ 190,400
Tempest Technology Corporation	Fresno	\$ 38,220
Torosian & Walter, L.L.P.	Fresno	\$ 88,000

Air Conditioning Trade Association	Statewide	\$ 43,200
Bay Area Video Coalition	Statewide	\$ 1,403,502
California Manufacturing Technology Consulting	Statewide	\$ 1,064,813
El Camino Community College District, Center for Applied Competitive Technologies	Statewide	\$ 849,392
Hitchcock and Holcombe, Inc., dba Continental Training Center	Statewide	\$ 779,400
Pacific Dental Services, Inc.	Statewide	\$ 490,305
Southeast Los Angeles County Workforce Investment Board	Statewide	\$ 1,748,806
The Corporation for Manufacturing Excellence, dba MANEX	Statewide	\$ 1,499,775
United Parcel Services, Inc.	Statewide	\$ 1,334,965

^{**}Contracts grouped by ETP Regional Office areas

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